

# 2017 Annual Report

Brooklyn Conservatory of Music Transforming lives and building community through the expressive, educational and therapeutic powers of music

Brooklyn Conservatory of Music

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A Message from CHAD COOPER
Executive Director

On the eve of the 2016-17 school year, I left my 16-year career as an investment banker to become Executive Director of the Brooklyn Conservatory of Music, a remarkable institution that has been a welcoming home to New Yorkers of all races, creeds, ages and abilities. Over the seven years that I've lived in Park Slope, BKCM has also been a welcoming home for me — as a student, parent, board member and, now, staff member.

Our primary goals over the past year and a half have been to improve BKCM's financial health, expand our donor base, raise our visibility and strengthen our programming. I am thrilled to say that by all measures, we have succeeded.

- ★ We saw a 71 percent increase in unique individual donors in FY17 over FY16.
- \* We shifted our development model from a single annual gala to a handful of special events designed around each of our main programs increasing attendance five-fold.
- \* Our balance sheet at the end of FY17 showed a net increase of \$400K in assets over FY16.
- \* Enrollment in our flagship Community Music School has increased 19 percent, a tangible result of our investment in new hires and extensive programming innovations.

These behind-the-scenes efforts mean we can do more of what we do best: enriching New Yorkers' lives and communities by breaking down the barriers that prevent anyone from learning, experiencing and enjoying music.

Every day, in our building and at our community sites, I see how access to music leads to learning, discovery and joy. I see it when students (including my own sons) bound up the stairs to their piano lessons and when adults with dementia arrive for their weekly music therapy group. I see it when members of our Teen Jazz Ensemble encourage one another's improv solos and when a Suzuki student furrows her brow, lifts her violin and declares, "I can do that!"

And we're just getting started.

Thank you for letting us share our story with you in these pages. There's no way to fully capture the magic of music in print, but with every page, we have attempted to illustrate how BKCM transforms lives and builds community through music.

As of 2018, BKCM has been making and teaching music for 120 years. With your continued support and generosity, we're looking forward to 120 more!

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#### **OUR MISSION**

To transform lives and build community through the expressive, educational and therapeutic powers of music.

#### **OUR VALUES**

We envision a world where every New Yorker, regardless of age, income or level of ability, has access to high-quality music instruction and music therapy.

We believe that neighborhoods traditionally underserved by New York City cultural institutions need and deserve hands-on musical experiences, and that by creating these opportunities we are building a more vibrant, interconnected city.

#### Our Flagship Programs

#### COMMUNITY MUSIC SCHOOL • PAGE 6

Each week, 600 students stream into our Park Slope headquarters for private lessons or group classes in every major musical instrument, taug ht by a faculty comprised of world-class musicians and educators.

#### ★ SUZUKI PROGRAM • PAGE 12

We are Brooklyn's top destination for the Suzuki method, an immersive approach based on the concept that all children can master the language of music, just as they master their mother tongue.

#### **★** MUSIC PARTNERS • PAGE 18

We have grown to become one of the largest providers of music education in the New York City public schools, reaching 4,500 students by placing top-notch music educators in 24 schools and 11 youth and senior centers citywide.

#### **♥** MUSIC THERAPY • PAGE 24

Our cutting-edge music therapy program, in which clinically trained professionals use the therapeutic powers of music to address clients' needs, serves 1,400 New Yorkers — making us a leading provider citywide and a training ground for professionals in this burgeoning field.

### **OUR PRESENCE IN NEW YORK CITY**

Music education and music therapy in all five boroughs

#### **BROOKLYN**

- 1. The Brooklyn Conservatory of Music Site of Community Music School/Ensembles, Suzuki Music Program, and On-Site Therapy Treating Clients with Developmental Delays/Autism/Down Syndrome/Other Sensory, Cognitive, Behavioral Issues
- 2. Park Slope North Child Development Center Early Childhood Music & Movement
- 3. Old First Nursery School
  Early Childhood Music
  & Movement
- 4. PS 321 William Penn
  Early Childhood Music &
  Movement, Violin, Band
- 5. Park Slope Center for Successful Aging Seniors Chorus
- 6. PS 10 Magnet School for Science and Technology
- 7. PS 118 The Maurice Sendak Community School Band, Chorus
- 8. PS 29 John M. Harrigan Band
- 9. Warren Street
  Development Center
  Serves At-Risk Children
- 10. Brooklyn Community
  Services Serves Adults with
  Developmental Disabilities
- 11. Helen Keller Preschool Early Childhood Music & Movement
- 12. PS 372 @ 113 Serves Children with Autism Spectrum Disorders
- 13. PS 372 The Children's School Band
- 14. PS 396 @ 289 Serves
  Children with Developmental
  Delays & Autism Spectrum
  Disorders
- 15. PS 16 Leonard Dunkly Violin, Clarinet
- 16. PS 34 Early Childhood Music & Movement, Recorder, Ukelele
- 17. Madiba Prep Band
- 18. PS 89 Cypress Hills Band
- 19. PS 114 Ryder Elementary Serves At-Risk Youth
- 20. PS 396 Ramon E. Betances School Serves Children with Autism Spectrum Disorders/ Physical Disabilities
- 21. Flagstone Family Center Serves Homeless Youth

- 22. FirstStepNYC
  Early Childhood Music
  & Movement
- 23. PS 361 East Flatbush Early Childhood School Serves At-Risk Youth
- 24. PS 153 Homecrest Early Childhood Music Ready Readers Program
- 25. MS 246 Whitman Middle School Serves At-Risk Youth
- 26. Adult Resources Center
  Serves Adults with
  Developmental Disabilities
- **27. Hudde Middle School** Serves At-Risk Youth
- 28. IVDU Upper School Boys
  Serves Children with
  Developmental Delays
- 29. Reach for the Stars
  Learning Center Serves
  Children with Autism
  Spectrum Disorders
- 30. HASC Men's 63rd Street
  Serves Adults with
  Developmental Disabilities
- 31. IVDU Upper School Girls
  Serves Children with
  Developmental Delays
- **32. Hand in Hand Dayhab** Serves Adults with Special Needs
- 33. PS 686 Brooklyn School of Inquiry Early Childhood Music & Movement
- 34. PS 112 Lefferts Park
  Early Childhood Music &
  Movement, Violin
- **35. Jewish Union Foundation**Serves Adults with
  Developmental Delays
- 36. PS 217 Colonel David Marcus Early Childhood Music & Movement, Violin, Ukelele, Musical Theater, Trumpet
- 37. PS 139 Alexine A. Fenty Serves At-Risk Youth
- **38. Harmony Services** Serves Adults with Developmental Disabilities
- 39. PS 230 Doris L. Cohen Violin, Band
- **40. PS 131 Abigail Adams**Recorder, Percussion, Band
- 41. PS 971 School of Math, Science, and Healthy Living Clarinet, Band; Serves Children with Attention Deficits
- 42. PS 102 The Bay View
  School Serves Children with
  Visual Impairments

- 43. Seniors in Touch (Services for Older Adults) Serves Adults with Dementia/Alzheimer's
- 44. SunnySkies Sunset Park
  Early Childhood Music &
  Movement
- 45. Yaldeinu School Serves
  Children with Developmental
  Delays and Autism Spectrum
  Disorders
- 46. Extreme Kids and Crew at PS 15 Serves Children with Developmental Delays and Autism Spectrum Disorders
- **47. PS 3 The Bedford Village**Serves At-Risk Youth
- 48. SunnySkies Prospect Heights
  Early Childhood Music
  & Movement

#### STATEN ISLAND

49. City Access New York, Inc./
Day Habilitation Without
Walls Serves Adults with
Developmental Disabilities

#### MANHATTAN

- 50. Ohel Bais Ezra
  Serves Adults with
  Developmental Disabilities
- 51. Cooke Center Grammar School Serves Children with Developmental Delays
- 52. Cooke Center Academy (High School) Serves Children with Developmental Delays
- 53. PS 130 Hernando De Soto Early Childhood Music Ready Readers Program
- **54. PS 124 The Yung Wing School**Early Childhood Music Ready
  Readers Program
- 55. Chrystie Street School-Age Child Care Center Early Childhood Music Ready Readers Program

- **56. PS 2 Meyer London** Early Childhood Music Ready Readers Program
- 57. Hudson Guild Seniors Center Seniors Chorus
- 58. Cooke Center SKILLS
  Program Serves Children with
  Developmental Delays
- 59. Manhattan Children's Center Serves Children with Autism Spectrum Disorders

#### **BRONX**

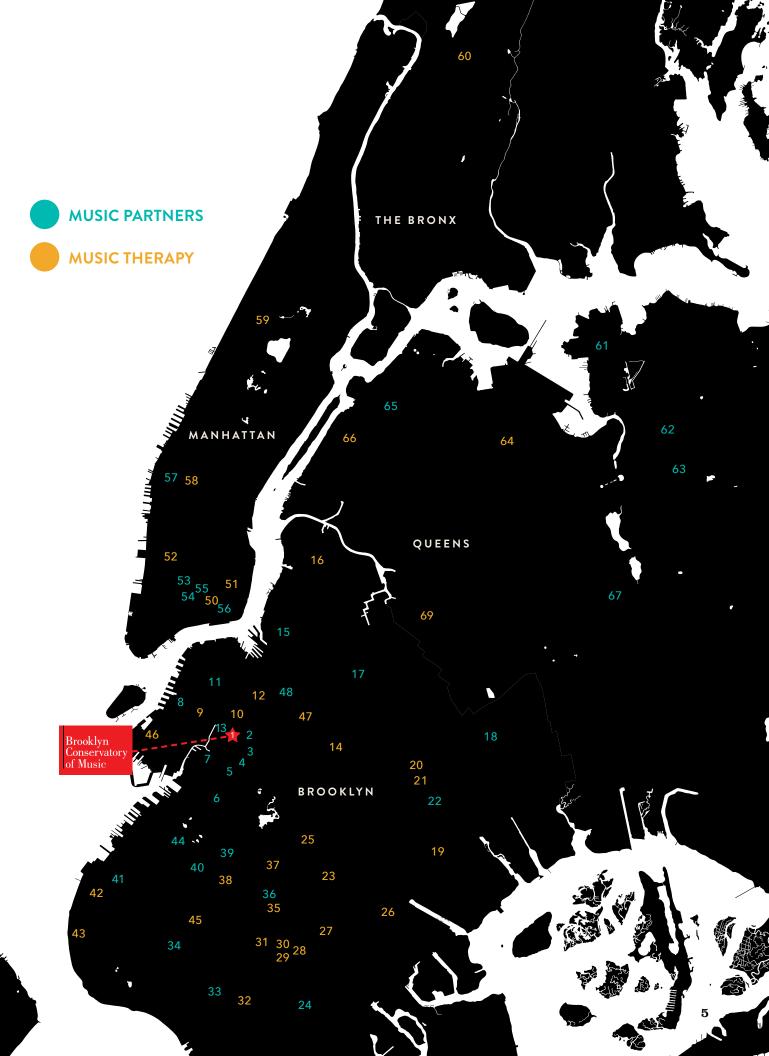
**60. PS 246 Poe Center** Percussion, Chorus

#### **QUEENS**

- 61. HANAC Senior Center Seniors Chorus
- **62. PS 20 John Bowne** Early Childhood Music Ready Readers Program
- **63. PS 24 Andrew Jackson** Violin, Chorus
- 64. Jackson Development Center - Main Serves Preschoolers with Developmental Delays
- 65. Q300 (30th Ave School)
  Early Childhood Music &
  Movement, Chorus
- 66. Jackson Development Center - West Serves Preschoolers with Developmental Delays
- 67. Forest Hills School (The Community House School) Early Childhood Music & Movement, Ukelele
- 68. PS 38 The Rosedale School Winds
- 69. Extreme Kids and Crew at PS 71 Serves Children with Developmental Delays and Autism Spectrum Disorders

STATEN ISLAND

\*-





## THE COMMUNITY MUSIC SCHOOL

Classes • Lessons • Ensembles • Events

With 600 students descending upon our Park Slope home each week for private lessons or group classes, our building brims with the sounds of learning, laughter and every major instrument.



#### THE COMMUNITY MUSIC SCHOOL

Classes • Lessons • Ensembles • Events

Our headquarters, a majestic Victorian mansion in Park Slope with 17 studios and a 105-seat recital hall, is the heart of our organization — home to the private lessons, group classes, workshops and ensembles that comprise our Community Music School. From budding pianists to jazz virtuosos, each of our students is challenged, enriched and inspired by those around them, making for a dynamic and interconnected music community.





oto by Jacqueline Mia Foster





oto by Adrian Buckmaster

"I believe that great music education encourages and challenges students and teachers to be curious and creative. Successful music education fosters a safe and nurturing community where students explore and reflect on their growth, creating things they never thought possible."

-Brian Drye



Photo by John Rogers

#### PRIVATE LESSONS

We offer private lessons for adults and children ages six and up in nearly every major instrument, including bass, cello, clarinet, drums, flute, French horn, guitar, oboe, piano, saxophone, trombone, trumpet, tuba, viola and violin, as well as in voice and composition. Our instructors, world-class musicians themselves, are attuned to each student's learning style, tailoring lessons to match their strengths and interests. Students perform regularly throughout the year, boosting their confidence and commitment to music.

#### **GROUP CLASSES & ENSEMBLES**

We offer group classes and ensembles where students of all ages experiment, connect and collaborate with others. Group programming includes children's group classes in piano, guitar and drums, vocal ensembles, chamber groups and specialized ensembles for adults. Our ensembles perform regularly in the community.

#### **EARLY CHILDHOOD**

For children three months to four years old, we offer a variety of mixed-age classes in a joyful, interactive setting. These classes, which focus on elements such as creative play or French immersion, support young children's physical, emotional and cognitive development and promote bonding between children and their parents or caregivers.

#### THE AMY WINEHOUSE TEEN JAZZ ENSEMBLE

is an affordable weekend program in which talented middle and high school students from across the city develop their musicianship, improvisational skills and jazz repertoire. Working in large ensembles and smaller combos, participants gain confidence, leadership experience and teamwork skills through rehearsals, frequent performances and mentorship by a faculty of active jazz musicians. Supported by a grant from the Amy Winehouse Foundation, the program is led by Mike McGinnis.

## THE BROOKLYN CONSERVATORY COMMUNITY ORCHESTRA

is a 50-member adult ensemble that presents concerts of Classical, Romantic, 20th-century and newly commissioned works throughout Brooklyn. The orchestra presents one children's concert each year in collaboration with the Brooklyn Museum, and is expanding its repertoire and mission to include dance-based events and projects based in the city's public schools. Dorothy Savitch has led the orchestra since 2003.

#### THE BROOKLYN CONSERVATORY CHORALE

is a dynamic adult chorus that performs in a rich variety of musical styles, with a repertoire ranging from the Renaissance to the present. The 50-person ensemble performs three major concerts each season and collaborates with the Brooklyn Conservatory Community Orchestra on a joint concert biannually. Nelly Vuksic is the director of the Brooklyn Conservatory Chorale.



#### **BRIAN DRYE**

Community Music School Program Director

As Program Director of the Community Music School, Brian Drye brings 20 years of experience in private instruction and coordinating jazz programs throughout the city. He is a teaching artist for Carnegie Hall and Juilliard, where he supports music teachers internationally, and has ongoing teaching artist affiliations with Lincoln Center Education.

An accomplished jazz trombonist and pianist, Brian has toured extensively, performing with Frank London (The Klezmatics), Medeski Martin & Wood, Stew, The Four Tops and others. He is also currently performing in the cast of the Broadway-bound show "Hadestown."

Since joining BKCM last year, Brian has launched several ensembles, including a Community Brass Band, Klezmer Ensemble and Brooklyn Harmonics, a contemporary vocal group. He has also expanded our teen jazz program and revamped our group and early childhood classes and summer camp offerings.



The Community Music School
BY THE NUMBERS







3,264

HOURS OF GROUP
CLASS INSTRUCTION

5,8 © 8

HOURS OF PRIVATE LESSON
INSTRUCTION



AGE OF OLDEST STUDENT



\* Based on 2016-17 school year

## **SUZUKI PROGRAM**

Bass · Cello · Guitar · Piano · Viola · Violin

We are Brooklyn's premier destination for the Suzuki method, a time-honored approach in which parents learn to play musical instruments alongside their young children, encouraging and inspiring them.

Brooklyn Conservatory of Music



#### **SUZUKI PROGRAM**

Bass · Cello · Guitar · Piano · Viola · Violin

The Suzuki method's curriculum incorporates four essential elements: private lessons, group classes, music literacy and parent education. Parent involvement is an integral component of the Suzuki approach. Parents learn and practice alongside their children, functioning as role models and providing encouragement.



"In our Suzuki program, students become immersed in a musical environment, imitating their parents and peers and surrounded by community. Teachers give parents the tools they need to help their child learn best, and each new step is mastered and layered into previously learned skills. Our students strive to play with ease and beautiful tone, using their previously learned repertoire to build artistry."

-Julianne Carney-Chung























## JULIANNE CARNEY-CHUNG

#### Suzuki Program Director

Violinist Julianne Carney-Chung has led the BKCM Suzuki Program since 2009. An active and versatile performer, from classical to rock to improvisation, Julianne has studied Suzuki pedagogy extensively, including completing the Teacher Training Program at the preeminent School for Strings, under Allen Lieb and Louise Behrend. Prior to her tenure at BKCM, Julianne was a Thomas J. Watson Fellow and a music fellow at OMI Arts Center.

Under Julianne's leadership, the BKCM Suzuki Program has become a thriving center for excellence and community, nearly doubling in size and offering expanded teen programming, an early childhood component and a five-day summer camp.

Julianne is also developing a pedagogy of improvisation for Suzuki students, using sonic storytelling and Soundpainting, an interdisciplinary conducting language of gestures for guiding improvisation.



## Suzuki BY THE NUMBERS

21
SUZUKI FACULTY
MEMBERS

20 su

SUZUKI STUDENTS

PARENTS LEARNING
AN INSTRUMENT
ALONGSIDE THEIR
CHILDREN

228

AVERAGE AGE
OF A FIRST-YEAR
SUZUKI STUDENT

183 \( \text{NUMBER OF HOURS A TYPICAL} \)

SECOND-YEAR SUZUKI STUDENT
PRACTICES IN A YEAR



\* Based on 2016-17 school year



#### **Music Education In Schools and Community Centers**

When alarming numbers of New York City public schools eliminated music instruction in the 1970s and 1980s, BKCM stepped in to fill the gap. Since then, and for 30 years continuously, we have been placing skilled music educators in city schools, expanding our reach to 4,500 students yearly.

Brooklyn Conservatory of Music



### MUSIC PARTNERS

Music Education In Schools and Community Centers

Music Partners brings engaging, child-centered music instruction to public school students in Brooklyn, the Bronx, Manhattan and Queens who otherwise would not have music as part of their day. We collaborate with school administrators and PTA leaders to tailor our programs to each school's unique needs, preferences, priorities and budgetary constraints, offering options such as recorder ensembles, string ensembles, choir and band.

Music Partners also places skilled music educators in senior centers, childcare centers and other community settings, and in recent years we have begun providing professional development opportunities for teachers and aspiring teachers, addressing a shortage of highly qualified music educators.

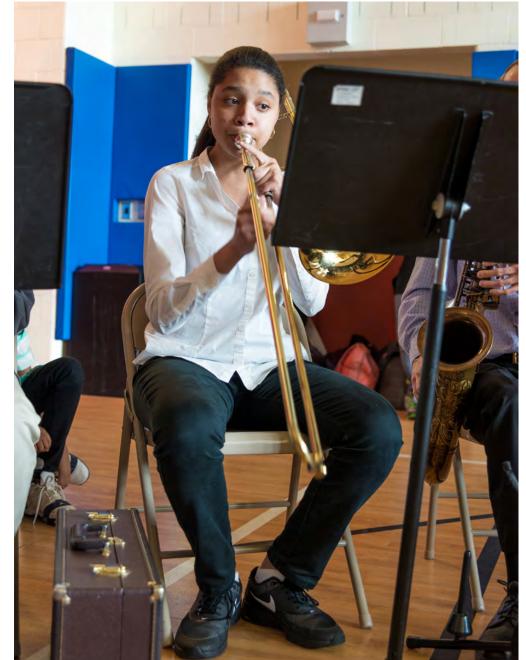


"I started leading this program because I love to teach and thought I would be good at directing an outreach program. But Music Partners itself — the large group of teachers I work with, the thousands of students we guide, our wonderful and diverse community partners — has transformed me, and I believe altered how the Conservatory sees itself. We continue to grow as one of New York City's strongest leaders in music education and community building."

-Dorothy Savitch









### DOROTHY SAVITCH

#### Music Partners Program Director

Dorothy Savitch has led the Music Partners program since 1996, developing fully enriched, sequential programs that build upon students' skills from year to year. Under Dorothy's guidance, Music Partners has grown from six sites with 700 students to 34 sites with 4,500 participants.

Dorothy has expanded the course offerings to meet the needs and interests of our diverse community, including chorus for seniors citizens, West African Drumming, GarageBand Songwriting and programs for toddlers and pre-kindergarten students.

Dorothy has been on the BKCM faculty since 1989, and prior to becoming Program Director of Music Partners, she taught music theory, history, classical guitar, chorus and recorder. She has been Music Director of the Brooklyn Conservatory Community Orchestra since 2003 and also directs the Sound Symphony Orchestra on Long Island.

20

#### **MUSIC PARTNERS**

Music Education In Schools and Community Centers

## NEIGHBORHOODS SERVED AND CURRICULA OFFERED





## Music Partners **BY THE NUMBERS TEACHING ARTISTS** AT OR BELOW THE **POVERTY LEVEL WEEKS OF** INSTRUCTION PROVIDED AT EACH SITE, ON AVERAGE **PROGRAM SITES STUDENTS SERVED** BY BKCM'S MUSIC **PARTNERS HOURS OF** INSTRUCTION **SENIORS CHOIRS**

\* Based on 2016-17 school year



## **MUSIC THERAPY**

#### Individual and Group Sessions, at BKCM and in the Community

Our renowned music therapy program serves 1,400 New Yorkers each year, making us one of the city's leading destinations for music therapy and a training ground for aspiring professionals in this burgeoning field.

Brooklyn Conservatory of Music



### **MUSIC THERAPY**

Individual and Group Sessions, at BKCM and in the Community

AT BKCM, we see first-hand the power of music therapy, an established psychotherapeutic practice in which clinically trained professionals address clients' emotional, cognitive, social or physical needs through therapeutic treatment that can include singing, playing instruments and moving to music.

A growing body of research has shown music therapy to facilitate self-expression, reduce anxiety and channel frustration into creativity. At BKCM, we have witnessed barely verbal children begin to speak comfortably after learning to sing, and adults with developmental delays gain new confidence that carries into other aspects of their lives. Founded in 2003, our music therapy program is now one of the largest and most highly regarded citywide.



"Music therapy is the relationship between a client, a therapist and the music itself.

We have seen incredible growth in our clients — young children with developmental delays, teens with social and emotional issues stemming from childhood trauma, seniors with dementia and Alzheimer's.

Across the board, our focus is on what people can do, not on what they can't."

—Toby Williams









## TOBY WILLIAMS

#### Music Therapy Program Director

A seasoned music therapist and educator, Toby Williams (MA, MT-BC, LCAT) joined our staff as Music Therapy Program Director in 2011, growing our program to serve 1,400 clients at 35 sites — up from 700 clients and 12 sites when she began.

Toby previously founded music therapy programs at Reach for the Stars Learning Center, where she continues to practice, and at New York Presbyterian Hospital. She is an adjunct faculty member at NYU's graduate-level Music Therapy program and a professional jazz vocalist.

Toby has transformed BKCM into a hub for music therapists, music therapy clients and their families by offering lectures for parents of children with special needs, restorative music workshops for the community, professional development opportunities and supervision of student clinical interns and BKCM music therapists pursuing their licensure.

#### **MUSIC THERAPY**

Individual and Group Sessions, at BKCM and in the Community

"Charlotte's self-esteem and selfconfidence have skyrocketed as she has gone through this program.

When she started at a new school that had the students perform in a yearly talent show, Charlotte wouldn't even participate the first year. The second year, she joined in her class performance in the back row. The third year, she told her therapist about it, and Kate worked with her to help her choose a song and learn it. Charlotte performed a glorious solo. It still makes me cry to remember how proud she was of herself and how she reveled, for the first time ever, in the audience applauding and singing along with her."

-Melinda Burke
Parent of music
therapy client

"Olu's teacher noticed his connection to music, and she suggested that I bring him to BKCM to see a therapist she knew. She said, 'This person is amazing and will know how to help Olu develop in ways that you would never dream.' We came, and the depth of Olu's passion and the commitment of the therapists who worked with him helped him become the joyous, outgoing entertainer he is today."

-Joeretta Washington
Parent of music
therapy client

## BENEFITS OF BKCM'S MUSIC THERAPY PROGRAM

Self-esteem & self-reliance

Relationship-building skills

Emotional & creative expression

Social & cooperative skills

Conflict resolution skills

Interactive & teamwork skills

Language & communication skills

Management of emotions

Focus & concentration

Memory & cognition

Ability to listen

Increased tolerance for frustration

Lowered stress & anxiety

Brooklyn Conservatory of Music

## Music Therapy BY THE NUMBERS

CERTIFIED MUSIC THERAPISTS

5,915
HOURS OF ACTIV

BASED THERAPY SESSIONS

23
NEIGHBORHOODS

INDIVIDUALS SERVED
BY BKCM'S MUSIC
THERAPY PROGRAM

31 SITES \$3.12

AVERAGE COST PER PARTICIPANT PER
HOUR TO BRING A MUSIC THERAPY
PROGRAM TO A COMMUNITY SITE,
INCLUDING ALL OVERHEAD COSTS

BOROUGHS

\* Based on 2016-17 school year





#### **EVENTS**

JULY 1, 2016 - DECEMBER 31, 2017

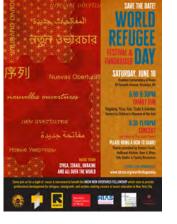
Brooklyn Conservatory of Music



































































33 32

#### **EVENT HIGHLIGHTS**

JUST TO NAME A FEW...

Brooklyn Conservatory of Music

## Suzuki Celebration & Benefit

FIRST EVENT HELD: 2017

**HAPPENS EACH YEAR IN: January** 

celebrates: The commitment, hard work and joy that every Suzuki family brings to the program, extending the annual winter recitals into a community-building event

WHO'S THERE: 350 Suzuki students, family & faculty

TRIVIA: Acclaimed chamber ensemble
The Knights performed at
the first-ever event





"This was an extraordinarily uplifting event.

Hearing musicians who I have represented in their applications for asylum was deeply moving. This is the living exemplification of our work."

- SIMON WETTENHALL, HIAS IMMIGRATION ATTORNEY



## House Party

FIRST EVENT HELD: 2016 HAPPENS EACH YEAR IN: November

CELEBRATES: Our faculty, students and greater musical community, by showcasing their wide range of talents and raising the visibility of our institution

WHO'S THERE: Music lovers and BKCM supporters wander among 14 rooms across all 5 floors of BKCM's building, enjoying highlights such as a Suzuki violin flashmob, Pat Benatar cover band, bluegrass band, participatory drum circle and Great American Songbook singalong

TRIVIA: First held to introduce Chad Cooper as Executive Director, but has become a legendary party with a ton of street buzz

## Amy Winehouse Teen Jazz Soirée

FIRST EVENT HELD: 2017

**HAPPENS EACH YEAR IN: Winter** 

CELEBRATES: The Amy Winehouse
Teen Jazz Ensemble

WHO'S THERE: Students, their parents, faculty and supporters of the Amy Winehouse Teen Jazz Ensemble

TRIVIA: Mitch Winehouse performed jazz standards with the Amy Winehouse Teen Jazz Ensemble at the first-ever Soirée at Shapeshifter Lab in Brooklyn

Photo by John Rogers



## Music Therapy Gala

FIRST EVENT HELD: 2017 HAPPENS EACH YEAR IN: May

of onsite and outreach music therapy clients, unified by shared repertoire, including the Beatles (2017) and Motown (2018)

WHO'S THERE: Music therapy clients and therapists from BKCM's onsite and outreach programs

TRIVIA: The night ends with a BKCM-wide jam session featuring the musical stylings of music therapists, teaching artists, staff, parents and board members



## Music Partners Festival

FIRST EVENT HELD: 2013 HAPPENS EACH YEAR IN: March CELEBRATES: The entire Music Partners program community

WHO'S THERE: Student ensembles from half a dozen schools and a senior center, performing for their families, each other, elected officials and BKCM supporters

TRIVIA: The Festival was previously held outdoors but moved to Roulette in 2017, giving Music Partners students the formal venue their work deserves

Photo by Adrian Buckmaster



JULY 1, 2016 - DECEMBER 31, 2017

Brooklyn Conservatory of Music



## **Events BY THE NUMBERS**



HOME TO

CURATED
CONCERT
SERIES



DIFFERENT TYPES OF COOKIES SWAPPED AT OUR CHORALE HOLIDAY CONCERT AND COOKIE SWAP

FACULTY RECITALS



FREE MUSIC
THERAPY PARENT
TALKS

CONCERTS BY OUR PUBLIC SCHOOL ENSEMBLES

COMMUNITY SINGALONGS



BKCM is grateful for the generous support of the following New York City and State elected officials and government agencies:

Eric Adams, Brooklyn Borough President
Fernando Cabrera, New York City Council Member
Mathieu Eugene, New York City Council Member
Peter Koo, New York City Council Member
Brad Lander, New York City Council Member
Stephen Levin, New York City Council Member
New York City Department of Cultural Affairs
Cultural After School Adventures
New York City Department of Education
New York State Council on the Arts

#### Thank you to our generous supporters\*

#### \$50,000+

New York City Department of Cultural Affairs

Tom & Jerri Mayer

#### \$25,000 - \$50,000

Chad Cooper & Claire Ellis

Joseph LeRoy &

Ann C. Warner Fund

Kennedy Wilson

·

Amy Winehouse Foundation

#### \$10,000 - \$25,000

Con Edison

Joseph & Barbara Ellis

Kelly Granat & Susan Boland

Andrea Knutson

Bernadette Levandowski &

Andrew Chipok

William & Ellen Lindsay

Alexandra Tilly Rettler Children's Foundation May and Samuel Rudin Family Foundation

Russ Soper & Selina Strong

#### \$5,000 - \$10,000

Anonymous

Frederic R. Coudert Foundation

Deutsche Bank Volunteer

Assistance Fund

Jonathan & Jennifer Ellis

Forest City

Oleg & Tatyana Gershkovich

Ann and Gordon Getty Foundation

Vivek & Maitrie Menezes

Doris & Charles Michaels

Zulema Quintans

South Wind Foundation

Sullivan & Cromwell LLP

Nicholas Tatlow & Linda Hammel Michael Tuch Foundation, Inc.

Tamara Wave

The Milton and Beatrice

Wind Foundation

Bernice Wollman

Marie Hill & Tom Xu

#### \$2,500 - \$5,000

American Express Foundation

An onymous

Delafield Hawkins LLP

Daniel & Alexis DiPietro

Robin Dull & Laurie Kardos

Meredith Hahn

Stephen Horbach Trust

Florence Hutner & David Holmes

The Leslie Fund

Roy Pingel

Tito's Handmade Vodka

Venable LLP

#### \$1,000 - \$2,500

Beth Anisman

Atlantic Avenue Local

Development Corporation

Matt & Heather Borstein

Susan Burnett

David Cone-Gorham & Beth Ricciardone

Peg & Harry DiOrio

Malik Dzirlo

Jeff & Leslie Edison

Tanya Faude-Koivisto

Drew Goldman

James Grant

Neil & Seema Gupta

Rachel & Matthew Hughes

Gail Ifshin & Steven Salky

**Investors Foundation** 

Karen Kiehl & Peter Labbat

Jamie & Howard Klein

KPMG

Chris Lee

Christopher Lloyd

Morrison & Foerster Foundation

Aaron Oser

Lawrence Pollack

Robert Pressimone

Brigette Renaud

Suzanne Scanlon Lynn Schneider

Joseph & Françoise Shein

Gary Shelton

Michael Singer & Bahorak Asefzadeh

Adam Stein & Susan Parkhill

Phoebe Taubman & Craig Nerenberg

Jason Tepper

Tiger Baron Foundation

Nicole Todini

Robert Vogt

Man & Natalie Wong

Aleks Zvorinjski

#### \$500 - \$1,000

Vince Bielski & Christine Borris

Chris Carstens & Carol Meyer

Lule Demmissie & Carmelyn Malalis

Michael & Alicia Bohlinger

Rachel Doft & John Wareck

Rachael Doud & Miles Farmer

Liana Downey & James Twiss

Stephanie Gayden & Mark Miller

Jayson Halladay & Leah Solomon

Alice Henkin & John Nicolich

Olivia Herman & David Nuzum

Gregory & Elizabeth Hopper

Diana Kim & Steig Olson

Peter & Gretchen Lang

John & Cariad Lippman

Brian Mendell

Devin Murphy

Gregory Patcella

Iuliana Petrescu

Juliet Robinson

Frances Savitch

Chloe Swierzbinski

Katherine Vizcaino

Yael & Philippe Visser

Ben Schall

Konrad Payne

Allen Murabayashi

Dan & Jeanine Nadler

The Raphael Foundation

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<sup>\*</sup>Donations made between July 1, 2016 and June 30, 2017

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| Angela Ortiz & Anik AKhambhla | Claudia Schaab | Bharath Subramanian & |
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| Rebecca Parekh          | Jinel Scott        | Gabrielle Templier  |
| Rita Parikh             | Louis Segalini     | The Modern Chemist  |
|                         | 5                  | Edna Thompson       |
| Sherwin Parikh          | Stephanie Sellars  | Kenneth Totillo     |
| Jessica Parsons & Harry | Laura Seymour      | Jon & Vanesa Treers |
| Eichelberger            | Richard Shapiro    | Graciela Trevisan   |
| Arun Paul               | Susan Sharer       | Graciela frevisali  |

| G G.                      | Natalia Trifonova          |
|---------------------------|----------------------------|
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| Nicole Shaw & Yair Reiner |                            |
|                           | Ellie Meek Tweedv          |

| G G1            | Ellie Meek Tweed |
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| oren Siegel        | Adriaan Van der Plas & Jane Brill |
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Rachel Goldstein & Marc Sobel

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|-------------------|--------------------------|------------------|
| Sarah Sampson     | Asha Stephen             | Sally Woodring   |
| Mo Saraiya        | Joan & Jules Stiber      | Rachel Wyatt     |
| Peter Sarsgaard & | Shaunetta Stone          | Natsuka Yamazaki |
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Mina Saudagaran Joan & John Sturgis Anna Zhang & Dylan Yau

#### **SCHOOLS**

| Cooke Center Academy        |
|-----------------------------|
| Cooke Center Grammar School |

Cooke Center SKILLS Program

Forest Hills School (The Community House School)

Helen Keller Preschool Hudde Middle School IS 171 Abraham Lincoln IVDU Upper School - Boys IVDU Upper School - Girls MS 246 Whitman Middle School

New American Academy Charter School

Ohel Bais Ezra

Old First Nursery School

PS 2 Meyer London

PS 10 Magnet School for Science and Technology

PS 16 Leonard Dunkly PS 24 Andrew Jackson PS 29 John M. Harrigan PS 34 Oliver H. Perry PS 38 The Rosedale School

PS 89 Cypress Hills

PS 102 The Bay View School

PS 112 Lefferts Park PS 129 Patricia Larkin PS 131 Abigail Adams PS 139 Alexine A. Fenty PS 153 Homecrest

PS 217 Colonel David Marcus

PS 230 Doris L. Cohen PS 246 Poe Center

PS 264 Bay Ridge Elementary School for the Arts

PS 289 George V. Brower

PS 295 The Studio School of Arts & Culture

PS 321 William Penn

PS 372@113 The Children's School

PS 396@289

PS 396 Ramon E. Batances School PS 686 Brooklyn School of Inquiry

PS 971 School of Math, Science, and Healthy Living

Q300 (30th Ave School) Yaldeinu School

#### **COMMUNITY**

5th Avenue BID

Ample Hills Creamery

Adult Resources Center

Atlantic Achievers/ Brooklyn Community Services

Berkeley Carroll School

Big Wrench Piano Care

Brooklyn Arts Council

Brooklyn Chamber of Commerce

Brooklyn Children's Museum

Brooklyn Public Library

Brooklyn Museum

**CAMBA** 

City Access New York, Inc./ Day Habilitation Without

Walls

Congregation Beth Elohim Cypress Hills Local Development Corporation

D'Addario Foundation

Extreme Kids and Crew

FirstStepNYC

Flagstone Family Center

Greenwich Village Orchestra

Hand in Hand Dayhab

Harmony Services

HASC Men's 63rd Street

Heart of Brooklyn

**INCLUDEnyc** 

Jackson Development Center - Main

Jackson Development Center - West

Jewish Union Foundation

Law Offices of Regina Skyer and Associates

Light the World Foundation

LivLive

Manhattan Children's Center

M.S. 51 William Alexander

National Guild for Community Arts Education

Neighborhood Improvement Association

NYU/Lutheran Family Health Centers

Old Stone House

Park Slope Civic Council

Park Slope North Child Development Center

Reach for the Stars Learning Center

Remo Drums

Royal Conservatory Development Program Seniors in Touch (Services for Older Adults)

Sesame Workshop

Spaceworks

St. John's Episcopal Church

Yachad

Young Minds Day Care Center

The Brooklyn Conservatory of Music is a music school, a community outreach organization, a cultural center and a presenting organization. Our revenues and expenses are driven by the unique mix of these distinct non-profit models. We benefit from the stability of a significant amount of earned revenue from music school tuition, contractual revenues from community partners and ticket sales. Those earned revenues, along with fundraising, enable us to fund the cost of programs that are not fully self-sustaining.

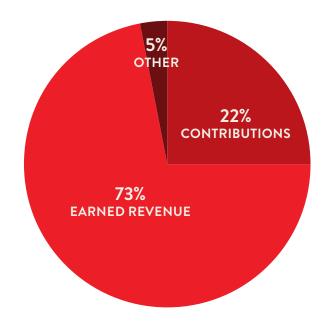
#### **ASSETS**

| Cash                | \$480,200   |
|---------------------|-------------|
| Accounts Receivable | \$695,700   |
| Fixed Assets        | \$1,290,700 |
|                     |             |
| Total Assets        | \$2,466,600 |

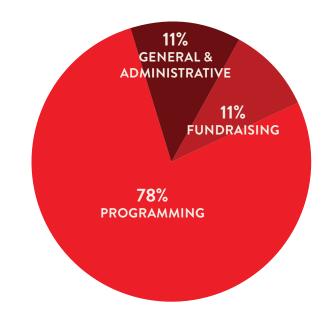
#### LIABILITIES

| Accounts Payable and Accruals  | \$113,200   |
|--------------------------------|-------------|
| Loans                          | \$415,800   |
| Deferred Tuition               | \$1,014,100 |
| Total Liabilities              | \$1,543,100 |
| Total Net Assets               | \$923,500   |
|                                |             |
| Total Liabilities & Net Assets | \$2,466,600 |

#### **SOURCES OF FUNDS**



#### **USES OF FUNDS**





A Letter from

#### BERNADETTE LEVANDOWSKI

Chair, Board of Trustees

As Chair of the Board of Trustees, I'm incredibly proud of the Conservatory's successes over the past year and a half. I want to thank my fellow Board members, our Executive Director Chad Cooper and the tireless and talented Conservatory staff.

This year, as we continue our journey to provide New Yorkers of all ages with access to meaningful musical experiences, we are expanding our reach:

- \* The Music Therapy program is expanding to four new sites.
- \* Music Partners is adding a new child literacy program, in partnership with the Chinese-American Planning Council, at six elementary schools.
- \* We're growing our popular teen jazz program, including a new division that empowers young women to declare that the whole world of music is somewhere they belong and can feel safe.
- \* The Suzuki Program will welcome a renowned guitar pedagogue and disciple of Dr. Shinichi Suzuki, William Kossler, for a year-long series of professional development workshops, teacher trainings and lessons.

At the same time, we're continuing to develop deeper connections in our Community Music School, our neighborhood and beyond.

To mention a few highlights of the 2017-2018 school year, which is still underway:

- \* In December, the Community Music School held its first ever Recital Week a celebration of all the hard work and learning my fellow students and I do every day. (I also stepped on stage with my cello to perform!)
- \* For the second year in a row, we showcased our programs and engaged donors at our Suzuki Celebration & Benefit, held in January.
- \* As of this printing, we are putting the finishing touches on the plans for our Music Partners Festival at Roulette (March 24, 2018) and Music Therapy Gala at The Bell House (May 3, 2018). Both of these events promise to be moving, inspiring and great fun and if you would like to join us, we would love to have you there.

#### As you can see, I am more excited than ever about our future.

It all starts with a note, a sound. Something pulls you in. It fills a need you never knew you had, connecting you to the world in a new, more profound way.

Here's to our 121st year of music making, with many more to come!

Benett Land

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